

**GREATER HOUSTON COMMUNITY FOUNDATION  
AND AFFILIATES**

**COMBINED FINANCIAL STATEMENTS**

**DECEMBER 31, 2017 AND 2016**

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## **INDEPENDENT AUDITOR'S REPORT**

To the Governing Board  
Greater Houston Community Foundation  
Houston, Texas

We have audited the accompanying combined financial statements of Greater Houston Community Foundation and Affiliates (all Texas non-profit corporations or trusts), which comprise the combined statement of financial position as of December 31, 2017 and the related combined statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these combined financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Greater Houston Community Foundation and Affiliates as of December 31, 2017, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States.

### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The supplemental schedule of combined statement of activities net of funds held for others is presented for the purpose of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

### **Report on 2016 Summarized Comparative Information and Supplementary Information**

We have previously audited Greater Houston Community Foundation's 2016 financial statements and supplementary information, and our report dated April 13, 2017, expressed an unmodified opinion on those financial statements and supplementary information. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

*Harper & Pearson Company, P.C.*

Houston, Texas  
April 12, 2018

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES  
COMBINED STATEMENTS OF FINANCIAL POSITION  
DECEMBER 31, 2017 AND 2016**

<b>ASSETS</b>	<b>2017</b>	<b>2016</b>
Cash and cash equivalents	\$ 166,022,956	\$ 108,301,751
Marketable investments	548,366,665	486,182,545
Contributions and other receivables, net	906,328	415,721
Interest receivable	205,140	191,803
Limited marketable investments	28,724,722	32,730,971
Notes receivable	2,797,217	3,795,774
Split interest agreements	7,263,000	7,372,000
Other investments	306,900	156,600
Property and equipment, net	1,893,965	2,004,298
Deposits and other assets	<u>570,426</u>	<u>491,899</u>
<b>TOTAL ASSETS</b>	<b><u>\$ 757,057,319</u></b>	<b><u>\$ 641,643,362</u></b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>LIABILITIES</b>		
Accounts payable and other liabilities	\$ 1,607,038	\$ 897,418
Grants payable	6,825,121	3,491,196
Annuity payable	1,549,000	-
Funds held for others	<u>12,701,760</u>	<u>13,084,814</u>
<b>TOTAL LIABILITIES</b>	<b><u>22,682,919</u></b>	<b><u>17,473,428</u></b>
<b>NET ASSETS</b>		
Unrestricted	726,401,400	616,587,934
Temporarily restricted	<u>7,973,000</u>	<u>7,582,000</u>
<b>TOTAL NET ASSETS</b>	<b><u>734,374,400</u></b>	<b><u>624,169,934</u></b>
	<b><u>\$ 757,057,319</u></b>	<b><u>\$ 641,643,362</u></b>

See accompanying notes.

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES  
COMBINED STATEMENTS OF ACTIVITIES  
YEAR ENDED DECEMBER 31, 2017 WITH COMPARATIVE  
TOTALS FOR THE YEAR ENDED DECEMBER 31, 2016**

	<b>2017</b>			<b>2016</b>
	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Total</b>	
Changes in net assets:				
Revenues and Other Support				
Contributions	\$ 294,129,059	\$ 521,000	\$ 294,650,059	\$ 160,788,368
Interest and dividend income	12,314,305	-	12,314,305	9,076,329
Net realized and unrealized gain on investments	59,150,284	-	59,150,284	26,912,611
Administrative fee revenue	355,702	-	355,702	256,313
Rental income	199,023	-	199,023	219,176
Change in value of split interest agreements	(88,230)	421,910	333,680	310,145
Net assets released from restrictions	551,910	(551,910)	-	-
Total Revenues and Other Support	<u>366,612,053</u>	<u>391,000</u>	<u>367,003,053</u>	<u>197,562,942</u>
Expenses				
Grants	243,158,390	-	243,158,390	103,624,642
Program	7,665,394	-	7,665,394	4,681,259
Development	2,811,351	-	2,811,351	1,341,064
General and administrative	3,163,452	-	3,163,452	2,776,413
Total Expenses	<u>256,798,587</u>	<u>-</u>	<u>256,798,587</u>	<u>112,423,378</u>
Change in Net Assets	109,813,466	391,000	110,204,466	85,139,564
Net Assets, Beginning of Year	<u>616,587,934</u>	<u>7,582,000</u>	<u>624,169,934</u>	<u>539,030,370</u>
Net Assets, End of Year	<u>\$ 726,401,400</u>	<u>\$ 7,973,000</u>	<u>\$ 734,374,400</u>	<u>\$ 624,169,934</u>

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES  
COMBINED STATEMENTS OF CASH FLOWS  
YEARS ENDED DECEMBER 31, 2017 AND 2016**

	<u>2017</u>	<u>2016</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net change in net assets	\$ 110,204,466	\$ 85,139,564
Adjustments to reconcile net change in net assets to net cash provided by operating activities:		
Contributions of marketable investments	(4,526,397)	(5,936,227)
Contributions of limited marketable investments	(100,000)	(2,305,698)
Contributions of real estate held for resale	(175,000)	-
Contributions of notes receivable	(476,031)	-
Grant awarded as an offset to a note receivable	1,062,515	-
Write-off of uncollectible note receivable	6,262	-
Net realized and unrealized gain on investments	(59,150,284)	(26,912,611)
Depreciation of property and equipment	110,333	112,566
Change in operating assets and liabilities:		
Contributions and other receivables, net	(490,607)	(223,584)
Interest receivable	(21,247)	(1,905)
Split interest agreements	109,000	414,000
Deposits and other assets	(78,527)	192,964
Accounts payable and other liabilities	709,620	(13,124)
Grants payable	3,333,925	(545,460)
Annuity payable	1,549,000	-
Funds held for others	<u>(1,946,634)</u>	<u>(2,648,114)</u>
 Net cash provided by operating activities	 <u>50,120,394</u>	 <u>47,272,371</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of marketable investments	(144,809,802)	(160,291,992)
Proceeds from sale of marketable investments	148,917,608	137,875,499
Purchase of limited marketable investments	(262,955)	(411,087)
Liquidating distributions from limited marketable investments	3,206,829	6,422,485
Collections on notes receivable	413,721	111,077
Proceeds from life insurance policy	135,410	2,000,822
Purchase of property and equipment	-	(37,679)
Payments on note payable	<u>-</u>	<u>(2,000,000)</u>
 Net cash provided (used) by investing activities	 <u>7,600,811</u>	 <u>(16,330,875)</u>
 NET INCREASE IN CASH AND CASH EQUIVALENTS	 57,721,205	 30,941,496
 CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	 <u>108,301,751</u>	 <u>77,360,255</u>
 CASH AND CASH EQUIVALENTS - END OF YEAR	 <u>\$ 166,022,956</u>	 <u>\$ 108,301,751</u>

See accompanying notes.

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES**  
**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

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NOTE A ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Greater Houston Community Foundation, a nonprofit Texas corporation (the Foundation), was organized in 1971 to administer and distribute property for charitable purposes, principally within the metropolitan area of Houston, Texas. The broad objectives of the Foundation include growing the amount and impact of charitable giving in the Houston area by serving individual, family and corporate donors in a flexible and tax-efficient way. The Foundation strives to connect donors to the causes they care about most and to the needs of the community.

Basis of Presentation - The combined financial statements include the accounts of the Greater Houston Community Foundation and its nonprofit supporting organizations. Supporting organizations are Texas nonprofit corporations or trusts that are affiliated with the Foundation by their purposes and operations and are deemed to be publicly supported charities rather than private foundations. All significant inter-entity activity and balances have been eliminated.

Management's Estimates - Management uses estimates and assumptions in preparing financial statements in accordance with generally accepted accounting principles in the United States (GAAP). These estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Cash and Cash Equivalents - Cash and cash equivalents generally consist of demand deposits and money market mutual funds invested in short-term, highly liquid time deposits having maturities in 90 days or less. All credit card and debit card transactions that process in fewer than seven days are classified as cash and cash equivalents.

Concentrations of Credit Risk - Financial instruments which subject the Foundation to concentrations of credit risk consist principally of cash and cash equivalents, contributions receivables, and notes receivable. The Foundation places its cash and cash equivalents with high credit quality financial institutions and brokerage firms. Deposits with these financial institutions exceeded the amount of insurance provided on such deposits at December 31, 2017; however, these deposits typically may be redeemed upon demand and therefore, bear minimal risk.

The collectability of the contributions and notes receivables is reviewed annually and an allowance for doubtful accounts is established as needed based upon factors surrounding the credit risk of specific donors, historical trends and other information. Management has determined that there is no need for an allowance for impairment as of December 31, 2017 or 2016.

Investment Risk - The Foundation's investments subject the Foundation to various levels of risk associated with economic, operating, and political events beyond management's control. Consequently, management's judgment as to the level of losses that currently exist or may develop in the future involves the consideration of current and anticipated conditions and their potential effects on the Foundation's investments. Due to the level of risk associated with investments and the level of uncertainty related to changes in the value of investments, it is possible that changes in risks in the near term could materially impact the amounts reflected herein.

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES  
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DECEMBER 31, 2017 AND 2016**

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NOTE A ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Marketable Investments - The Foundation's investments are made in accordance with the investment policy and objectives adopted by the Foundation's Governing Board. These guidelines provide for investments in equity securities, fixed income securities, multi strategy funds, real assets, and other securities. Marketable investments are recorded at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Limited Marketable Investments - The Foundation receives contributions and assignments of interests in limited partnerships, limited liability companies, and stock in closely held corporations. These investments are recorded at appraised value at the date of contribution. Management annually evaluates these investments for impairment and reduces the carrying value when it believes there has been a permanent decline. Income from these investments is recorded using the cost method whereby non-liquidating distributions of cash or additional ownership units received are reflected as interest and dividend income in the statements of activities.

Other Investments - Other investments are held by donor advised funds and include mineral interests, cash surrender value of life insurance policies and real estate held for resale. Mineral interests and real estate held for resale are recorded at appraised value at the date of contribution and are evaluated annually for impairment. Cash surrender value of life insurance policies are carried at fair value.

Property and Equipment - Property and equipment are stated at cost, or estimated fair market value at the date of donation. Additions are capitalized and depreciated using the straight-line method over the following estimated useful lives of the assets as follows:

Building and improvements	40 years
Furniture and equipment	3 – 7 years

Maintenance and repairs are expensed as incurred. When property and equipment is retired or otherwise disposed of, the cost thereof and the applicable accumulated depreciation is removed from the respective accounts and the resulting gain or loss is reflected in earnings.

Funds Held for Others - Funds held for others consist of the liability for pledges receivable and monies held in funds established by various not-for-profit organizations which have named themselves or their affiliates as the beneficiary of the fund and money received from court directed judgments administered by the Foundation. Also included are investment funds managed by the Foundation without variance power.

Net Asset Classifications - The Foundation classifies funds established by donors as unrestricted net assets by virtue of the variance power granted the Governing Board with certain limited exceptions.

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NOTE A ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Temporarily Restricted Support - Grants, contributions of cash and other assets and the related earnings are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions with donor-imposed restrictions that are met in the current period are recorded as unrestricted contributions.

Net Assets Released From Restrictions - Simultaneous increases and decreases in net asset classes are made when the Foundation fulfills the purposes for which net assets were restricted. Certain donor imposed restrictions expire with the passage of time.

Revenue Recognition - The Foundation recognizes revenue from contributions as funds are collected or pledges are made. Administrative fee revenue includes asset based fee revenue and service fee revenue and is recognized when earned. Certain contributions are received as a result of the donors' estate planning and may not occur predictably, which may cause significant fluctuations from year to year.

In-Kind Contributions - Contributions of non-cash assets are recorded at their fair values in the period received. Contributions of services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

In addition, volunteers assist management in budget analysis, insurance evaluation, and other administrative activities. The values of these donated services are not recognized in the accompanying combined financial statements as the nature of the services received do not meet the guidelines for recognition established by GAAP.

Change in Value of Split Interest Agreements - The change in value of split interest agreements is reported as temporarily restricted support on the statement of activities and includes amortization of the discount of the contributions receivable from charitable trusts, changes in the discount of the related annuities payable and changes in the present value of the underlying assets of contributions receivable from charitable trusts. (See Note G)

Annuity Payable - The annuity payable is part of a gift annuity agreement with certain donors whereby the Foundation agrees to pay an amount annually to the donors in consideration of a gift contribution. The difference between the gift and present value of the annuity payable is recognized as a contribution on the combined statements of activities. The Foundation has no potential liability for annual payments in excess of the fund's assets.

Grants - Grant expenses are recognized in the period in which all due diligence has been completed, and they are approved by the Foundation's Governing Board. Grants payable in more than one year are discounted, if significant, to their present value at the time the grant is awarded.

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES**  
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NOTE A ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Federal Income Taxes - The Foundation is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3). However, the Foundation is subject to taxes on unrelated business income. The Foundation had no significant unrelated business income in 2017 and 2016.

The Foundation believes that all significant tax positions utilized by the Foundation will more likely than not be sustained upon examination. As of December 31, 2017, the tax years that remain subject to examination by the major tax jurisdictions under the statute of limitations are from the years 2014 through 2016 with limited exceptions. Tax penalties and interest, if any, would be accrued as incurred and would be classified as general and administrative expense in the statements of activities.

Recent Accounting Pronouncements - In February 2016, the Financial Accounting Standards Board (FASB) issued ASU No. 2016-02, "*Leases (Topic 842)*". Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the statement of financial position for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the statements of activities. The new standard is effective for the Foundation for the year beginning January 1, 2020. The Foundation is currently evaluating the effect the provisions of ASU 2016-02 will have on the combined financial statements.

In August 2016, the FASB issued ASU No. 2016-14, "*Presentation of Financial Statements of Not-for-Profit Entities (Topic 958)*". The ASU amends the current reporting model for nonprofit organizations and enhances their required disclosures. The major changes include: (a) requiring the presentation of only two classes of net assets now entitled "net assets without donor restrictions" and "net assets with donor restrictions", (b) modifying the presentation of underwater endowment funds and related disclosures, (c) requiring the use of the placed in service approach to recognize the expirations of restrictions on gifts used to acquire or construct long-lived assets absent explicit donor stipulations otherwise, (d) requiring that all nonprofits present an analysis of expenses by function and nature in either the statement of activities, a separate statement or in the notes and disclose a summary of the allocation methods used to allocate costs, (e) requiring the disclosure of quantitative and qualitative information regarding liquidity and availability of resources, (f) presenting investment return net of external and direct internal investment expenses, and (g) modifying other financial statement reporting requirements and disclosures intended to increase the usefulness of nonprofit financial statements. This ASU will become effective for the Foundation beginning January 1, 2018, and it not expected to significantly impact net assets or changes in net assets.

Subsequent Events - The Foundation has evaluated subsequent events through April 12, 2018, the date the financial statements were available to be issued. Except as disclosed in Note J, no subsequent events occurred, which require adjustment or additional disclosure to the financial statements at December 31, 2017.

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES**  
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NOTE B INVESTMENT RETURN

Investment return is summarized as follows:

	2017	2016
Interest and dividend income	\$ 12,314,305	\$ 9,076,329
Investment management fees	(1,141,461)	(953,024)
Net realized and unrealized gain on marketable securities	60,208,211	22,920,635
Net realized and unrealized (loss) gain on limited marketable investments and other investments	(1,057,927)	3,991,976
	\$ 70,323,128	\$ 35,035,916

Investment management fees are included in program expenses in the accompanying combined statements of activities.

NOTE C FAIR VALUE MEASUREMENTS

GAAP requires the Foundation to disclose the fair value of all financial instruments for which it is practicable to estimate fair value, including those which are not reported at fair value in the combined statements of financial position. At December 31, 2017 and 2016, the fair values of all financial instruments, excluding limited marketable securities, were substantially equal to the carrying values.

Following is additional information regarding the nature of the financial instruments and the techniques used to estimate the fair values. There have been no changes in the techniques used during 2017 and 2016.

The carrying value of certain financial assets and liabilities such as cash, interest receivable, accounts payable, notes payable, and funds held for others is a reasonable estimate of fair value due to the short term nature of these instruments.

Equity and fixed income securities - The fair value is determined by the investment custodians based on recent sales in the open market of same or similar investments.

Equity and fixed income securities also include long-short funds invested in equity and fixed income securities to generate optimal risk-adjusted returns. These funds can be redeemed at various intervals ranging from daily to semi-annually and have redemption notice requirements up to 90 days depending on the manager. The fair value of long-short funds is determined by the managers of the various investment vehicles using fair values of underlying assets, estimates of future earnings and other factors.

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NOTE C FAIR VALUE MEASUREMENTS (CONTINUED)

Multi strategy funds - Multi strategy funds include funds that offer one core strategy across different hedge fund vehicles with allocations that range from long-short equity, long-short credit, global macro, fixed income arbitrage, managed futures, and event driven credit, among others. These funds can be liquidated at various intervals ranging from monthly to non-redeemable during the predetermined lifespan of the fund with 15-90 day redemption notice periods for redeemable funds depending on the manager. The fair value of long-short funds is determined by the managers of the various investment vehicles using fair values of underlying assets, estimates of future earnings and other factors.

Real assets - Real assets include actively managed mutual fund portfolios that invest in a broad array of commodity futures, commodity-related equities, bonds, and currencies. Sectors may include energy, industrial and precious metals, livestock and agriculture. The fair value of real assets is based on the quoted prices of the mutual funds.

Split interest agreements - The fair value of split interest agreements is estimated by management of the Foundation based on actuarial assumptions and discount rates applied to projected future cash flows. (See Note G).

Other investments - This classification includes life insurance policies whose fair value is the cash surrender value as determined by the insurance company. Also included are mineral interests which are evaluated annually for impairment based upon management's estimate of discounted anticipated future cash flows. In addition, real estate held for resale is evaluated annually for impairment based on values assessed by taxing authorities and comparable sales data.

Limited marketable investments - Limited marketable investments are measured on a non-recurring basis at appraised value upon initial acquisition and subsequently adjusted for liquidating distributions and for impairment as determined by the Foundation's management. These determinations are based on information provided by the investee relating to income/losses and total assets in conjunction with projected distributions to be made to the Foundation.

Contributions receivable and grants payable - Contributions receivable and grants payable are discounted to present value at the time of initial recording and the discount is amortized to income and expense over the term of the instrument resulting in a carrying value that is a reasonable estimate of fair value using Level 3 inputs (See below).

Notes receivable - The notes receivable bear a market rate of interest upon inception. Currently, the carrying value is a reasonable estimate of fair value using Level 3 inputs as the change in fair value between years is deemed to be insignificant.

NOTE C FAIR VALUE MEASUREMENTS (CONTINUED)

*Financial Instruments Recorded at Fair Value*

For financial instruments recorded at fair value, GAAP provides a framework for measuring fair value using a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value based upon whether the inputs to those valuation techniques are observable or unobservable. This hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical financial instruments and the lowest priority to unobservable inputs. Valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs. The financial instrument's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

These inputs are summarized in the three broad levels listed below:

Level 1 – Unadjusted quoted prices for identical financial instruments in active markets that the Foundation has the ability to access.

Level 2 – Other significant observable inputs (including quoted prices in active or inactive markets for similar financial instruments), or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the financial instruments.

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the financial instruments. The fair value of Level 3 financial instruments are determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

The estimated fair value amounts of financial instruments have been determined by the Foundation using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Foundation could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

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NOTE C FAIR VALUE MEASUREMENTS (CONTINUED)

The following tables summarize financial assets measured/recorded at fair value as of December 31, 2017 and 2016. The Foundation has no financial liabilities recorded at fair value.

	2017			
	Level 1	Level 2	Level 3	Total
Measured on a recurring basis:				
Equity securities:				
Domestic Equity	\$ 167,347,292	\$ 60,674,254	\$ -	\$ 228,021,546
Global Equity	41,119,620	-	84,165	41,203,785
Foreign Equity	53,824,266	-	-	53,824,266
Long-short equities	2,736,175	22,875,230	-	25,611,405
Fixed income securities:				
Government bonds	33,560,844	-	-	33,560,844
Corporate bonds	48,835,698	-	-	48,835,698
Asset backed	43,334,094	-	-	43,334,094
Long-short fixed income	260,131	29,276,210	-	29,536,341
Multi strategy funds	1,976,526	31,413,606	869,719	34,259,851
Real assets	10,178,835	-	-	10,178,835
Split interest agreements	-	-	7,263,000	7,263,000
Other investments	-	306,900	-	306,900
Measured on a nonrecurring basis:				
Limited marketable investments	-	-	28,724,722	28,724,722
	<u>\$ 403,173,481</u>	<u>\$ 144,546,200</u>	<u>\$ 36,941,606</u>	<u>\$ 584,661,287</u>
	2016			
	Level 1	Level 2	Level 3	Total
Measured on a recurring basis:				
Equity securities:				
Domestic Equity	\$ 137,633,748	\$ 49,085,712	\$ -	\$ 186,719,460
Global Equity	42,167,204	-	187,335	42,354,539
Foreign Equity	46,379,188	-	-	46,379,188
Long-short equities	2,028,738	19,908,683	-	21,937,421
Fixed income securities:				
Government bonds	28,411,869	-	-	28,411,869
Corporate bonds	49,116,283	-	-	49,116,283
Asset backed	32,330,154	-	-	32,330,154
Long-short fixed income	865,425	34,380,649	-	35,246,074
Multi strategy funds	1,307,569	30,123,750	929,312	32,360,631
Real assets	11,326,926	-	-	11,326,926
Split interest agreements	-	-	7,372,000	7,372,000
Other investments	-	151,600	5,000	156,600
Measured on a nonrecurring basis:				
Limited marketable investments	-	-	32,730,971	32,730,971
	<u>\$ 351,567,104</u>	<u>\$ 133,650,394</u>	<u>\$ 41,224,618</u>	<u>\$ 526,442,116</u>

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES**  
**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

NOTE C FAIR VALUE MEASUREMENTS (CONTINUED)

The Foundation manages its investments by the nature of the underlying securities regardless of the ownership vehicle. Fixed income and equity securities in the preceding tables include individually owned securities as well as comingled funds, mutual funds and limited partnerships investing in the specified type of fixed income or equity security.

The table below sets forth a summary of changes in the fair value of the Foundation's level 3 assets:

	Global Equity	Multi Strategy Funds	Split Interest Agreements	Other Investments	Limited Marketable Investments	Total
Balance, December 31, 2015	\$ 280,550	\$ 1,230,594	\$ 7,786,000	\$ 17,000	\$ 34,039,417	\$ 43,353,561
Contributions	-	-	-	-	2,305,698	2,305,698
Total gains or losses included in change in net assets	(93,080)	215,240	310,145	(12,000)	2,397,254	2,817,559
Purchases, issues, sales and settlements:						
Purchases	-	2,117,473	-	-	411,087	2,528,560
Sales	(135)	(2,633,995)	(724,145)	-	(6,422,485)	(9,780,760)
Balance, December 31, 2016	187,335	929,312	7,372,000	5,000	32,730,971	41,224,618
Contributions	-	-	-	-	100,000	100,000
Total gains or losses included in change in net assets	(103,170)	(58,589)	421,910	(5,000)	(1,162,375)	(907,224)
Purchases, issues, sales and settlements:						
Purchases	-	151,618	-	-	262,955	414,573
Sales	-	(152,622)	(530,910)	-	(3,206,829)	(3,890,361)
Balance, December 31, 2017	<u>\$ 84,165</u>	<u>\$ 869,719</u>	<u>\$ 7,263,000</u>	<u>\$ -</u>	<u>\$ 28,724,722</u>	<u>\$ 36,941,606</u>

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES**  
**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

NOTE D CONTRIBUTIONS AND OTHER RECEIVABLES, NET

Contributions receivable in more than one year are discounted, if significant, to their present value at the time the pledge is received using rates representing the risk free rate of return as of the date of the gift. Receivables may consist of pledges and billings to clients for service fees and out of pocket expenses. Contributions and other receivables at December 31, 2017 and 2016 consist of the following:

	<u>2017</u>	<u>2016</u>
Receivable in one year or less	\$ 146,328	\$ 115,721
Receivable in more than one year	<u>760,000</u>	<u>300,000</u>
Total net contributions and other receivables	<u>\$ 906,328</u>	<u>\$ 415,721</u>

NOTE E NOTES RECEIVABLE

The Foundation holds notes receivable for the benefit of certain donor advised funds at December 31 as follows:

	<u>2017</u>	<u>2016</u>
Promissory note from a limited partnership accruing interest at 4.30% annually; interest due annually beginning December 29, 2015; principal due at maturity in December 2034; unsecured.	\$ 2,500,000	\$ 2,500,000
Two promissory notes from a corporation accruing interest at 4.00% annually; accrued interest and principal due at maturity in December 2020; unsecured.	135,000	-
Promissory note from a non-profit organization accruing interest at 2.5% annually; interest due annually beginning July 1, 2016; principal due at maturity in July 2018; unsecured.	100,000	100,000
Promissory notes accruing interest at 10% annually; principal and interest due monthly beginning August 2015; maturing at various dates between April 2016 and September 2022; secured by real estate.	51,317	71,778

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES**  
**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

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NOTE E            NOTES RECEIVABLE (CONTINUED)

Four promissory notes from a limited partnership; accruing interest at 12% annually; principal and accrued interest to be paid out of proceeds from property liquidations of the limited partnership.	10,900	10,900
Promissory note from a church accruing interest at 3% annually; \$27,699 in principal and interest due quarterly beginning March 1, 2014.	<u>-</u>	<u>1,113,096</u>
	<u>\$ 2,797,217</u>	<u>\$ 3,795,774</u>

The Foundation received 3 quarterly payments totaling \$83,098 on the 3% promissory note from a church during 2017. The remaining \$1,062,515 of interest and principal was forgiven during 2017 at the recommendation of the fund advisor. The remaining balance of interest and note receivable was not required to be paid and was treated as a grant to the church.

NOTE F            SPLIT INTEREST AGREEMENTS

The Foundation has beneficial interests in irrevocable charitable remainder trusts (CRTs) in which the Foundation is not the trustee. Under the terms of the trust agreements, the donors have established and funded trusts which specify that distributions be made to a designated beneficiary or beneficiaries over the trust terms. Upon termination of the trusts, the Foundation receives the assets remaining in the trust.

The Foundation is also the beneficiary of charitable lead trusts (CLTs) in which the Foundation is not the trustee. Under the terms of the trust agreements, the Foundation is to receive a fixed payment annually over the specified term in the trust agreements. Upon the expiration of the trust agreements, the remaining trust assets are distributed to others.

When the Foundation has irrevocable rights to CRTs or CLTs and does not hold the assets, the Foundation's interest in the trust assets and specified future distributions is recorded as a beneficial interest in split interest agreements. Assets are initially recorded as contributions at the present value of the projected future cash flows using actuarial assumptions and discount rates based on market conditions in effect when the trusts were established and based on terms established in the trust agreements. As of December 31, 2017 and 2016, discount rates ranged from 2.55% to 6.00%.

The change in value during the year is recorded as a change in value of split interest agreements. At December 31, 2017, beneficial interest in CRTs and CLTs totaled \$4,995,000 and \$2,268,000, respectively. At December 31, 2016, beneficial interest in CRTs and CLTs totaled \$4,882,000 and \$2,490,000, respectively.

No contributions of interest in charitable trusts were received in 2017 or 2016.

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES**  
**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

NOTE G            PROPERTY AND EQUIPMENT, NET

Cost of property and equipment by major asset category and accumulated depreciation are as follows at December 31:

	2017	2016
Land	\$ 528,910	\$ 528,910
Building and improvements	2,411,003	2,411,003
Furniture and equipment	603,003	603,003
	3,542,916	3,542,916
Less accumulated depreciation	(1,648,951)	(1,538,618)
	\$ 1,893,965	\$ 2,004,298

Land, building and improvements with a cost of \$2,171,968 and accumulated depreciation of \$994,631 at December 31, 2017 are included in the assets of a support organization, the purpose of which is to provide operating facilities for another nonprofit organization.

NOTE H            GRANTS PAYABLE

Grants payable at December 31, 2017 and 2016 are payable in the following periods:

	2017	2016
Payable in one year	\$ 2,804,321	\$ 1,770,396
Payable in two years	1,860,400	1,135,500
Payable in three years	1,347,900	417,400
Payable in four years	595,000	115,400
Payable in five years	190,000	22,500
Payable in more than five years	27,500	30,000
	4,020,800	1,720,800
Total grants payable	\$ 6,825,121	\$ 3,491,196

Discounts on long-term grants payable were deemed insignificant at December 31, 2017 and 2016.

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES**  
**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

NOTE I            TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are time restricted and consist of the following at December 31, 2017 and 2016:

	2017	2016
Contributions receivable	\$ 710,000	\$ 210,000
Split interest agreements (expiring 2021 - 2036)	7,263,000	7,372,000
Temporarily restricted net assets	\$ 7,973,000	\$ 7,582,000

NOTE J            COMMITMENTS AND CONTINGENCIES

The Foundation leases office space under a multi-year lease agreement through December 31, 2018. Rent expense was \$292,487 and \$284,815 for the years ended December 31, 2017 and 2016, respectively.

A supporting organization entered into a multi-year office lease commencing December 2014 through January 2020, with one five-year renewal option.

Subsequent to December 31, 2017, the Foundation entered into a multi-year lease agreement for a new office space commencing August 1, 2018 through July 31, 2029.

Future minimum lease payments, including those of the supporting organization and the new office space, consist of the following at December 31, 2017:

2018		\$ 294,990
2019		258,304
2020		362,604
2021		363,875
2022		373,106
Thereafter		2,685,597
		\$ 4,338,476

NOTE K            RETIREMENT PLAN

Effective January 1, 2007, the Foundation established a 401(k) plan for all eligible employees. The plan is a defined contribution plan and the investments are selected by the participants. The Foundation matches 100% of an eligible member's pre-tax contribution up to 6% of allowable compensation. Employer and employee contributions vest immediately.

For the years ended December 31, 2017 and 2016, the Foundation's contributions to the plan were \$206,426 and \$152,347, respectively.

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES**  
**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

NOTE L SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING ACTIVITIES

	2017	2016
Net realized and unrealized gain (loss) on marketable securities related to funds held for others	\$ 1,563,579	\$ 740,627

NOTE M ENDOWMENT

Net Asset Classifications - GAAP provides guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). GAAP also requires disclosures about an organization's endowed funds (both donor restricted endowment funds and board designated endowment funds) whether or not the organization is subject to UPMIFA.

The State of Texas adopted UPMIFA effective September 1, 2007. The Governing Board, on the advice of legal counsel, has classified as endowments those funds with spending policies stipulated in the fund agreements.

The Foundation is governed subject to the Certificate of Formation and Bylaws of the Greater Houston Community Foundation. The Bylaws of the Foundation include a variance power provision which gives the Governing Board the authority to modify any restriction or condition placed on gifts, if in its sole judgment the Governing Board determines that the restriction becomes, in effect, incapable of fulfillment or is inconsistent with the charitable needs of the community. Further, under the governing documents of the Foundation, the Governing Board has the authority to distribute as much of the corpus of any gift, devise, bequest, or fund as the Governing Board in its sole discretion shall determine. As a result, all contributions not reported as temporarily time restricted are reported as unrestricted net assets for financial statement purposes, including those classified as endowments.

Endowment Investment and Spending Policies - The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by the endowments while seeking to maintain the purchasing power of the endowment assets. The Foundation's spending and investment policies work together to achieve this objective. The investment policy establishes an achievable return objective through diversification of asset classes.

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk parameters.

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES**  
**NOTES TO COMBINED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

NOTE M            ENDOWMENT (CONTINUED)

The spending policy calculates the amount of money annually distributed from the Foundation's various endowed funds for grant making and administration. The current spending policy is to distribute an amount up to 4% of the previous twelve quarter average fund balance. Accordingly, over the long term, the Foundation expects current spending policy to allow its endowment assets to grow at a rate exceeding inflation at an average rate of 3% annually. This is consistent with the Foundation's objective to maintain the purchasing power of endowment assets as well as to provide additional real growth through new gifts and investment return.

The composition of and changes in endowment net assets as of December 31, 2017 and 2016 are as follows:

	Unrestricted	Temporarily Restricted	Total
Endowment net assets, December 31, 2015	\$ 13,052,020	\$ 566,000	\$ 13,618,020
Contributions	244,543	-	244,543
Investment return:			
Investment income, net of fees	109,186	-	109,186
Net realized and unrealized gain	739,946	-	739,946
Change in value of split interest agreements	-	68,000	68,000
Total revenue	1,093,675	68,000	1,161,675
Grants	(316,211)	-	(316,211)
Administration and other expenses	(88,325)	-	(88,325)
Transfer to non-endowed fund	(230,042)	-	(230,042)
Total disbursements	(634,578)	-	(634,578)
Endowment net assets, December 31, 2016	13,511,117	634,000	14,145,117
Investment return:			
Investment income, net of fees	283,609	-	283,609
Net realized and unrealized gain	2,174,305	-	2,174,305
Change in value of split interest agreements	-	20,000	20,000
Total revenue	2,457,914	20,000	2,477,914
Grants	(319,490)	-	(319,490)
Administration and other expenses	(105,458)	-	(105,458)
Transfer to non-endowed fund	(339,789)	-	(339,789)
Total disbursements	(764,737)	-	(764,737)
Endowment net assets, December 31, 2017	\$ 15,204,294	\$ 654,000	\$ 15,858,294

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES  
SUPPLEMENTAL SCHEDULE OF COMBINED STATEMENT OF ACTIVITIES  
NET OF FUNDS HELD FOR OTHERS  
YEAR ENDED DECEMBER 31, 2017**

	<u>All Funds</u>	<u>Funds Held For Others</u>	<u>Net of Funds Held For Others</u>
Revenues and Other Support			
Contributions	\$ 294,711,563	\$ 61,504	\$ 294,650,059
Interest and dividend income	12,508,704	194,399	12,314,305
Net realized and unrealized gain on investments	60,713,863	1,563,579	59,150,284
Administrative fee revenue	355,702	-	355,702
Rental income	199,023	-	199,023
Change in value of split interest agreements	<u>333,680</u>	<u>-</u>	<u>333,680</u>
Total Revenues and Other Support	<u>368,822,535</u>	<u>1,819,482</u>	<u>367,003,053</u>
Expenses			
Grants	245,287,799	2,129,409	243,158,390
Program	7,738,521	73,127	7,665,394
Development	2,811,351	-	2,811,351
General and administrative	<u>3,163,452</u>	<u>-</u>	<u>3,163,452</u>
Total Expenses	<u>259,001,123</u>	<u>2,202,536</u>	<u>256,798,587</u>
Change in Net Assets	109,821,412	(383,054)	110,204,466
Net Assets, Beginning of Year	<u>637,254,748</u>	<u>13,084,814</u>	<u>624,169,934</u>
Net Assets, End of Year	<u>\$ 747,076,160</u>	<u>\$ 12,701,760</u>	<u>\$ 734,374,400</u>

**GREATER HOUSTON COMMUNITY FOUNDATION AND AFFILIATES  
SUPPLEMENTAL SCHEDULE OF COMBINED STATEMENT OF ACTIVITIES  
NET OF FUNDS HELD FOR OTHERS  
YEAR ENDED DECEMBER 31, 2016**

	<u>All Funds</u>	<u>Funds Held For Others</u>	<u>Net of Funds Held For Others</u>
Revenues and Other Support			
Contributions	\$ 161,495,240	\$ 706,872	\$ 160,788,368
Interest and dividend income	9,263,716	187,387	9,076,329
Net realized and unrealized gain on investments	27,653,238	740,627	26,912,611
Administrative fee revenue	256,313	-	256,313
Rental income	219,176	-	219,176
Change in value of split interest agreements	<u>310,145</u>	<u>-</u>	<u>310,145</u>
Total Revenues and Other Support	<u>199,197,828</u>	<u>1,634,886</u>	<u>197,562,942</u>
Expenses			
Grants	107,084,552	3,459,910	103,624,642
Program	4,763,723	82,464	4,681,259
Development	1,341,064	-	1,341,064
General and administrative	<u>2,776,413</u>	<u>-</u>	<u>2,776,413</u>
Total Expenses	<u>115,965,752</u>	<u>3,542,374</u>	<u>112,423,378</u>
Change in Net Assets	83,232,076	(1,907,488)	85,139,564
Net Assets, Beginning of Year	<u>554,022,672</u>	<u>14,992,302</u>	<u>539,030,370</u>
Net Assets, End of Year	<u>\$ 637,254,748</u>	<u>\$ 13,084,814</u>	<u>\$ 624,169,934</u>